Mateo Ferrari Coronel

Senior Forward Deployed Engineer | Buenos Aires, Argentina (Remote)
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SUMMARY

Senior Forward Deployed Engineer with 8+ years turning customer problems into shipped products. Today I build AI features that help enterprise vendors co-sell with AWS, Microsoft and Google Cloud; before that, an AI-powered phone system and payment services handling millions of transactions a month at Mercado Pago. I work end to end, from the customer's problem to shipping and measuring it, in remote, English-first teams.

EXPERIENCE

Senior Software Engineer *Remote*
AppDirect (Tackle.io) *Jun 2026 - Present*

- Built an AI assistant that grades how vendors pitch each deal to AWS and rewrites the weak pitches.
- Built core parts of Workflows, a full-stack automation engine where vendors define rules on Salesforce opportunities to co-sell across AWS, Microsoft and Google Cloud: Step Functions orchestration with partial-failure handling, and a React rule editor with condition testing and run history.
- Brought AI into how the team builds, with shared knowledge that gives coding agents product context.

Senior Software Engineer *Remote*
The Mobile-First Company (Allo) *May 2025 - Jun 2026*

- Built full-stack features for Allo, an AI-powered phone system that transcribes calls and syncs them to CRMs: Kotlin on Supabase, RabbitMQ, Redis, Next.js and React Native.
- Used Claude with Figma and Linear MCPs from design to release, across Buenos Aires, Miami and Paris.

Semi-Senior Software Engineer *Buenos Aires*
Kavak *Dec 2021 - Apr 2025*

- Developed KBroker, the company-wide event bus, and added scheduled message delivery.
- Co-developed a CDC service with Debezium and Kafka (AWS MSK) streaming database changes to KBroker and S3.
- Built SMS, WhatsApp and push notification APIs with synchronous and asynchronous delivery.

Software Engineer *Buenos Aires*
Mercado Pago *Nov 2019 - Dec 2021*

- Built services from scratch for millions of monthly prepaid card payments in Argentina, Mexico and Brazil.

Software Developer *Buenos Aires*
Nextperience *Jul 2018 - Oct 2019*

- Built full-stack web applications in JavaScript, PHP (Laravel) and MySQL.

SKILLS

Languages: Go, TypeScript, JavaScript, Kotlin, Java, PHP
Frontend & Backend: React, Next.js, React Native, Node.js, GraphQL, PostgreSQL, DynamoDB, Redis
Cloud & Messaging: AWS (Lambda, Step Functions, EventBridge, SQS, CDK), Kafka, RabbitMQ, Datadog
AI: Claude, Anthropic SDK, Vercel AI SDK, MCP, Langfuse, Cursor
Spoken: Spanish (Native), English (Professional working proficiency)

EDUCATION

University of Buenos Aires, Argentina *2016 - 2023*
Computer Science studies